

INDUSTRIAL LOSS CONSULTANTS INC 1699 WALL STREET, SUITE 218 MOUNT PROSPECT, IL 60056

(800) 497-4030 INDUSTRIALLOSS.COM

## REVERSE ENGINEERING – HOW DO YOU KNOW?

### Can It Be Reverse Engineered? Let's Find Out.

There are a series of fundamental questions required to determine IF a machine can be reverse engineered. It doesn't matter if it's a toaster, a Chevy Camaro or a printing press, it's the same 9 questions.



What is the machine/ equipment?



How does it work?

• Determine what make/model it is.

• Determine it's purpose.

What does it do?How does it do that?



At first glance, is the machine an obvious total loss or can it be rebuilt?

- This is a professional gut check based on experience and surveying the situation.
- Your gut will likely say "Call ILC" if you haven't already.

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Are qualified technicians available to provide the skill necessary to rebuild?

• This is a question that ILC's team answers within 24-48 hrs after being onsite.



Is rebuilding cost effective?

• Determine if the machine is obsolete.

- Determine the scope of repairs required to restore the machine.
- Determining a cost to rebuild takes ILC consultants 2-4 weeks or longer (as needed) to answer depending on the complexity of the machine and cost detail required.



#### Can the machine be rebuilt to pre-loss condition?

- Expertise is required to answer this question.
- ILC experts can help determine (across a range of depth and breadth).

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Is there documentation available to complete the rebuild? If not can the documentation be recreated?

• Original Equipment Manufacturers (OEM's), owners or operations of the insured can usually provide this information.

 If this information is not available, ILC's team of experts recreate the new documentation.



Are parts available? Is the OEM still in business? Is the machine obsolete?

- Understand ACV / RCV to best determine if a rebuild is the right approach.
- Cost determination includes actuaries, accountants, machinery experts, like ILC's consultants.



# Can it be rebuilt with a warranty?

- Providing a warranty requires understanding all that's involved: documentation, the ability to rebuild to pre-loss condition and ability to ensure future production.
- A warranty provides confidence in the repairs performed.

## **REQUEST A CONSULTATION**

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